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UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

Periodic Reporting (Proposal One)

Docket No. RM2015-9

CHAIRMAN'S INFORMATION REQUEST NO. 1

(Issued June 26, 2015)

To clarify the Postal Service's Petition to consider changes in analytical principles, filed June 12, 2015, the Postal Service is requested to provide a written response to the following questions.¹ Answers to the requests should be provided as soon as they are developed, but no later than July 10, 2015.

- 1. The Postal Service states that "[b]reakage revenue is not product related, and should be allocated to Other Revenue." Petition at 8.
 - a. Please confirm that breakage revenue is allocated to products under the existing methodology. If not confirmed, please explain.
 - Please provide sample journal entries used to record revenue from breakage under the current methodology.
- 2. The Postal Service states that large increases or decreases in deferred revenue and revenue due to adjustments in Postage in the Hands of the Public (PIHOP) can distort Revenue, Pieces, and Weight (RPW) report product estimates disproportionally. *Id.*

¹ See Petition of the United States Postal Service Requesting Initiation of a Proceeding to Consider a Proposed Change in Analytical Principles (Proposal One), June 12, 2015 (Petition).

- a. Please provide the monthly RPW product estimates for Quarters 1 and 2 of Fiscal Years 2013, 2014, and 2015 for First-Class Mail by product type in the same format as reported in the quarterly RPW reports.
- Please confirm that the PIHOP adjustment to deferred revenue and revenue are allocated to products under the existing methodology. If not confirmed, please explain.
- Please confirm that the Petition proposes no changes to the method of allocating the PIHOP adjustment to deferred revenue and revenue to products. If not confirmed, please explain.
- 4. Please provide the current distribution keys used to allocate PIHOP adjustments for deferred revenue and revenue for both Stamp PIHOP and Metered PIHOP.
 - a. Please confirm that the distribution keys provided were used to develop
 Tables 2 and 3, showing the impact of the proposal. See Petition, Tables
 2 and 3; Library Reference USPS-RM2015-9/NP1, June 12, 2015.
 - b. If not confirmed, please provide the distribution keys that were used to develop Tables 2 and 3 and explain the development of and rationale for the use of those distribution keys.

By the Acting Chairman.

Robert G. Taub